IT CONSULTING
Driven by High Performance

Content

The flexible IT consultancy for digital success

A global network of extraordinary IT people – delivering on our clients' objectives and beyond

Over decades, 7N has been part of several waves of digitalization. Today, our consultants work across industries and geographical borders to deliver the projects that define the new digital realities.

We offer clients a highly specialized portfolio of IT services and solutions delivered by the top 3% of IT professionals. Our expertise spans across many industries providing digital transformation across all phases of the IT project life cycle.

By engaging early with 7N, our clients already benefit from our expertise when defining project scope and strategic needs, and they always gain flexibility to adapt and accommodate changing demands while retaining control and maintaining ownership of IT development in-house.

Our values shape our approach

Professionalism:
We strive to be among the best in our field. We take pride in what we do; getting things done is second nature for us.

A mindset of a servant:
We exist to understand, serve, and help our clients and our consultants to excel. In our world, no one gets anywhere by putting their own interests first.

Respect:
We show respect for those around us by listening to them and understanding their views.
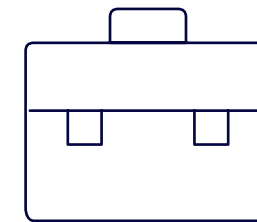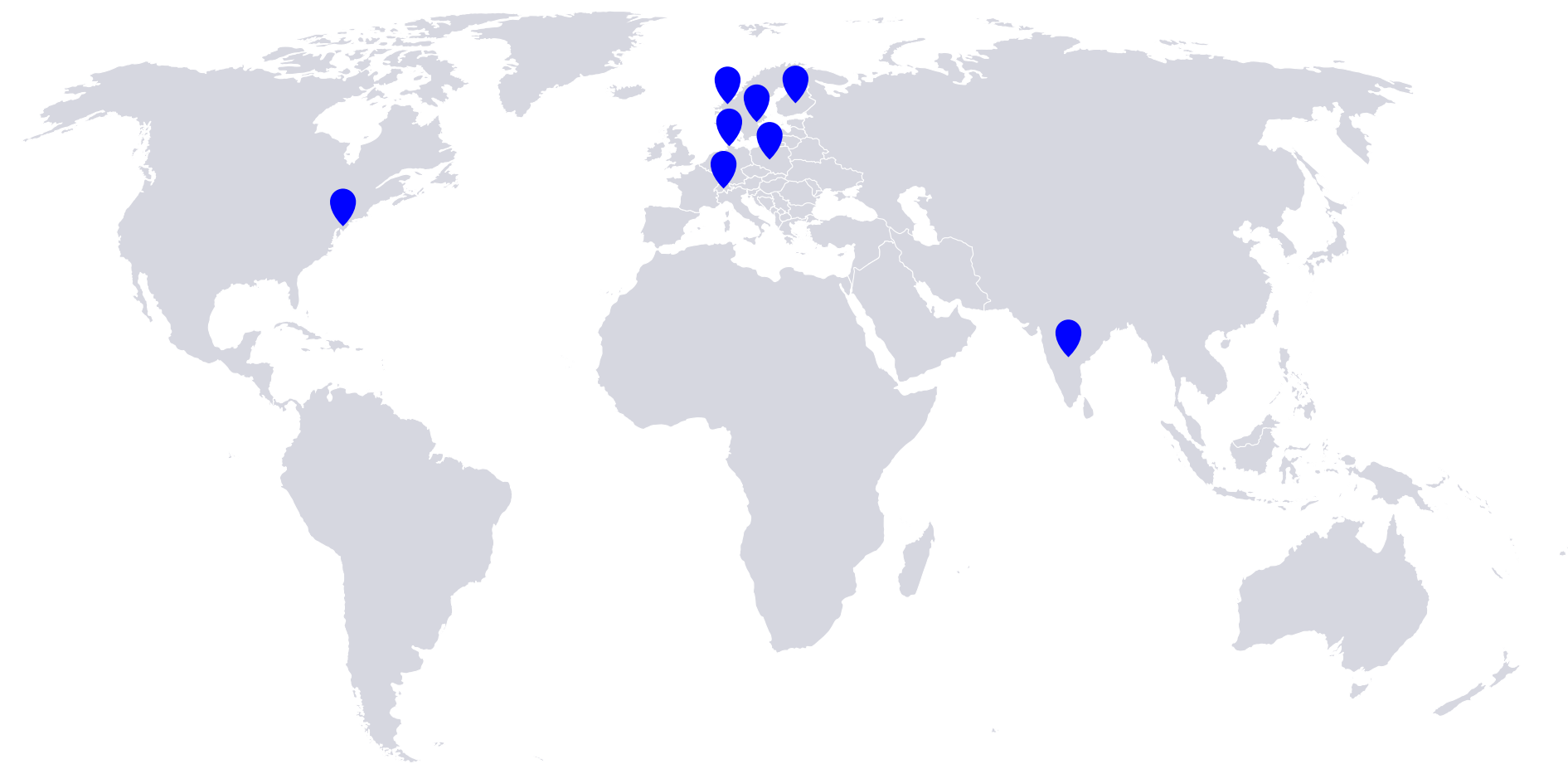
11
offices in **8 countries**

160+
clients

2,500+
projects a year

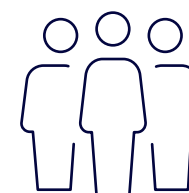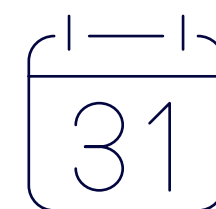# What is performance made of?

The ability to deliver without compromise.

And even though everyone acknowledges the importance of IT, a detailed understanding of the factors that fuel performance in IT departments is still underdeveloped. Most questions still revolve around "how many?", "how long?", and "how expensive?".

Almost never "in what way?"

Expert teams deliver precision
At 7N we've been at the forefront of high-performance IT for more than 30 years, and it has led us to a strong belief: that complex IT projects are not built successfully by individuals, but by a relatively small team staffed by top-quality people.

In our experience, such a team will always outperform any other type of IT project team. So, we have specialised in a flexible model – delivering the best profiles to the IT development team and serving as the leading agent for high-end IT professionals.

But as the digital transformation continues, the importance of IT for competitiveness and growth becomes even more crucial. This drives the need for high-performance IT teams.

The power combo: knowledge and matchmaking
Today, we are the IT consultancy that combines extensive knowledge of what it takes to deliver high performance with a keen ability to match the right specialists to the job. Ensuring quality delivery with minimized costs, risks, and time spent.

7N continues to be an extraordinary home for high-end IT freelancers, offering the best agent service, network, training and the most demanding and rewarding projects. This is the foundation from which we engage with our clients, establishing digital opportunities in a truly human and collaborative approach.

We see ourselves as necessary for digital success. Because now, more than ever, flexible high-performance IT is mission critical.

7N – IT Consulting
Driven by High Performance

Ensuring our clients stay ahead of the game

How we deliver high-performance IT

Critical IT projects deserve the right team of digital experts – who can ensure the project meets all its milestones and goals, delivering the results business needs.

Our approach to staffing a project combines extensive specialist expertise, a flexible delivery model, and a collaborative approach. As an end-to-end IT consulting partner, we deliver high performance through four distinct pillars:

Experience and expertise

Born out of the Nordics, we base our advice on more than 30 years of working with IT professionals of extraordinary performance.

Tailored team for the task

Believing that IT projects are not built by individuals, our focus is on creating high-performance project teams for the specific task.

Proven process and delivery model

We staff our winning teams through a proprietary evaluation framework, and deliver specialized industry knowledge.

Human and collaborative approach

Valuing interpersonal skills and technical capabilities equally, we are all empowered and guided by a strong set of human-centric values.

What makes 7N different

Flexible set-ups, designed for the changing needs of the product lifecycle

Our clients have different needs, at different times. We service companies using different cooperation models, building on the same underlying engine of highly skilled flexible workforce.

Our expert consultants work with our clients to co-create lasting solutions on flexible terms. Whether the need is for innovative ideas, solid architecture, high-quality code, change management or operational scaling, the challenge comes first, then we tailor the set-up to your business.

7N RESPONSIBILITY — **CLIENT RESPONSIBILITY**
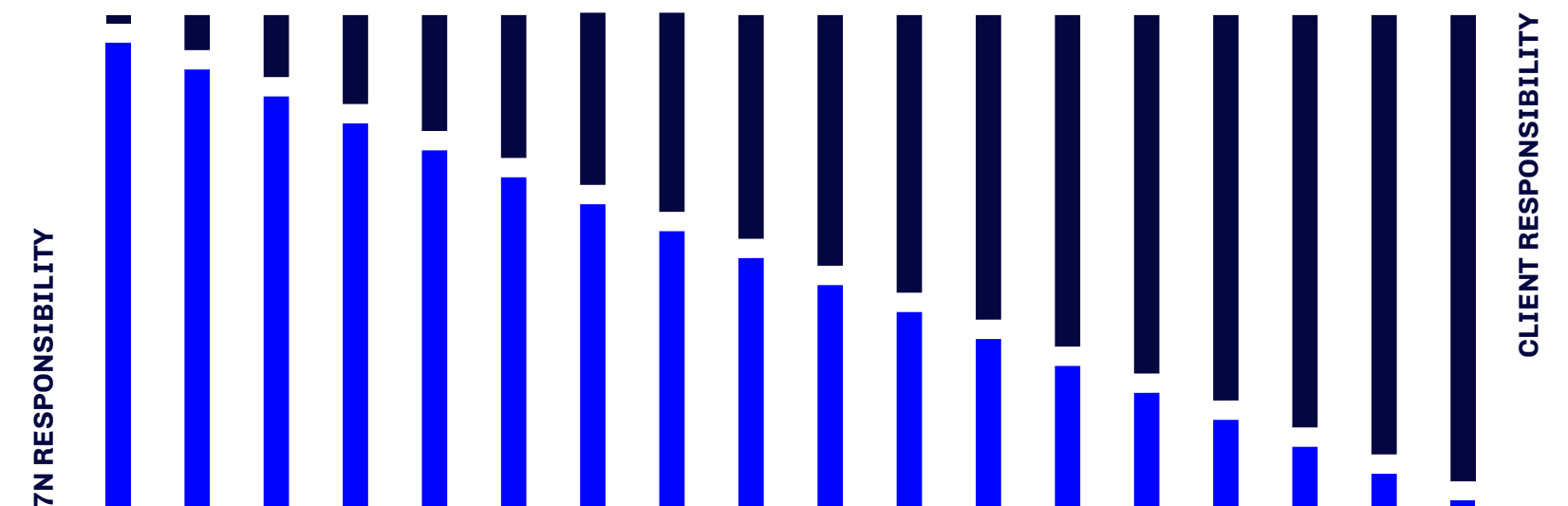
1. Projects
Scoped assignment, with specific phases and estimated time consumption. The higher level of responsibility we assume for the project, the higher level of mutual benefit we can deliver. We can advise and guide towards the right solution.

2. Outsourcing
managing a team/service for a client including specified SLAs on backfilling, desk availability etc.

3. Single consultant
Placing an expert at the client site, with traditional back-to-back contracts.

Sector expertise drives the digital transformation

We cut through today's global chaos to help deliver growth

In recent years, macro events have increased the pace of innovation, development cycles, and competition, while creating an ever-changing risk landscape. Armed with knowledge of these trends and their implications on the business, our Agents and Consultants can help mitigate risks and identify opportunities in our clients' business cycle.
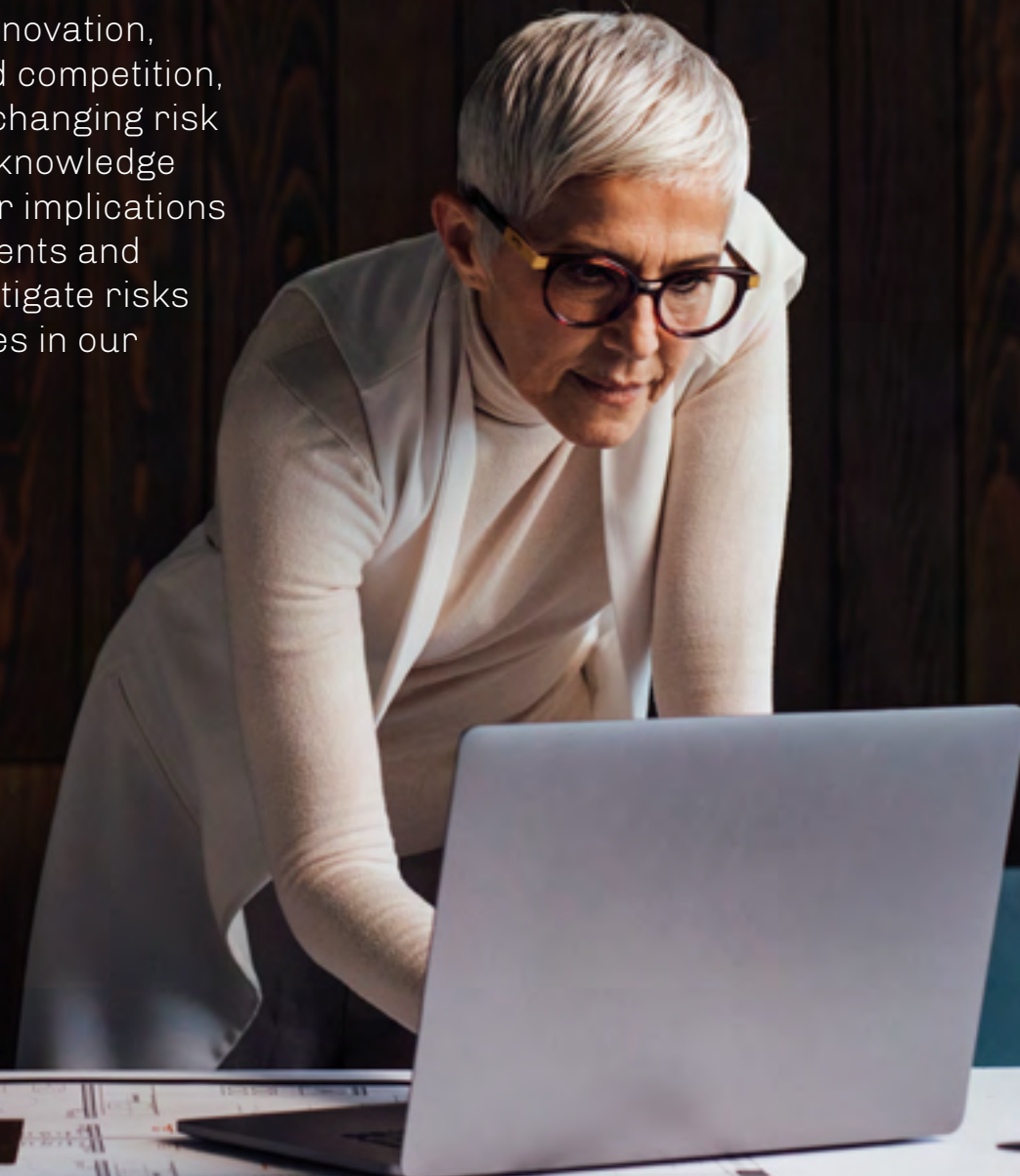
Finance

The world of finance is experiencing major disruption. We help take advantage of the potential that goes across technology, giving you a competitive advantage in a fragmented playing field.

Life science

Traditional research and development methods are being disrupted, and the expectations for new, ways of improving patient health are increasing. That makes digital solutions a non-negotiable and crucial enabler.

Insurance

The insurance industry is facing new demands from new generations of consumers who are not satisfied with traditional services and offerings. We help companies diversify and tailor their products to excel in this new reality.

Public sector

To keep up with the rapid pace of change our societies are going through, public sector organizations need to improve agility. We develop solutions that enable organizations to enhance their service offerings while working smarter and faster.

Energy

The energy sector plays a crucial role in the green transition. We help deliver digital capabilities that drive the transformation by increasing flexibility, connectivity, and transparency.

Logistics

A globalized world means limitless possibilities. We empower organizations to take control of their operations from end to end and grow their business while delivering best-in-class experiences to our clients.

Technology

With technological advancements being made every day, we help companies modernize their operations, so they are ready to capitalize on the latest trends and keep up with evolving consumer demands.

Retail

Consumers are forcing companies to rethink their business models. We help our clients align their business to keep up by delivering omnichannel systems that enable complete value chain overviews and improved client experiences.

Manufacturing

To keep up with the growing demands of a growing population, manufacturers need agile operations and resilient supply chains. We help deliver intelligent solutions that provide full value chain insights, reduce carbon emissions, and increase efficiency.

Business understanding is key to success

Diving in deep to our clients' challenges

Our consultants are at the forefront of processes, technologies, and regulations – it's a part of their DNA. They play a key role in helping connect the dots on what is happening in our clients' strategic, operative, and competitive environment.

With experience that spans a wide range of industries, from manufacturing and retail to finance and insurance, we bring a unique perspective to every client relationship, no matter the task. From Software Engineering to Cybersecurity and everything in between, we provide capabilities that help reduce project risk and costs, speed up delivery, and increase flexibility for organizations around the world.

End-to-end competencies across borders

Delivering IT problem solving throughout the entire project lifecycle

In our experience, a customized recruitment process is necessary to identify the best mix of qualifications and personality that fits your business. And our consultants have extensive knowledge within a wide range of IT disciplines, from Software Engineering to Cybersecurity and everything in between.

Solutions we can deliver

APPLICATIONS	**Software Engineering**	**Design & UX**	**Data & AI**
	Our engineers are specialized in developing value driving solutions to your company – independent of tech-stack.	We help analyze and systemize customer interactions, translating into actionable insights, optimizing product value and interaction.	We provide expertise in data-analysis, engineering and science, enabling deep insight and algorithmic problem solving.

CORE TECHNOLOGY	**IT Architecture**	**Cybersecurity**	**Infrastructure & Cloud**
	We architect and support next generation platforms and solutions, optimizing processes, and overcoming limitations in legacy systems.	We deliver comprehensive strategies and solutions by securing assets, streamlining costs and optimizing cyber investments.	We help modernize organizations' application hosting, network, and end-user environments to increase agility, roductivity, and efficiency while reducing risk.

ORGANIZATIONS	**Agile Transformation**	**IT Project Optimization**	**Digital Operations**
	We introduce new ways of working to empower organizations to be nimbler and value focused, s achieving faster time to market.	We help clients deliver critical IT projects on time and within budget, while maximizing business benefit and value.	We analyze and help build strong digital organizations, with the right capabilities and tools to drive performance.

The 7N way

Over 30 years' dedication to finding the perfect match

For more than three decades, we have dedicated ourselves to finding the right match between our consultants and the companies we serve – we believe that is how to create the best results.

We have built a professional community of extraordinary people. A community dedicated to achieving professional and personal development. A place where the best get to play with the best.

Our belief

Complex IT projects are not built by individuals. Our focus is on helping companies build high-performance IT project teams. We strongly believe that relatively small teams staffed by top-quality people outperform any other type of IT project teams, achieving a lower overall cost, reducing risk, and improving delivery time.
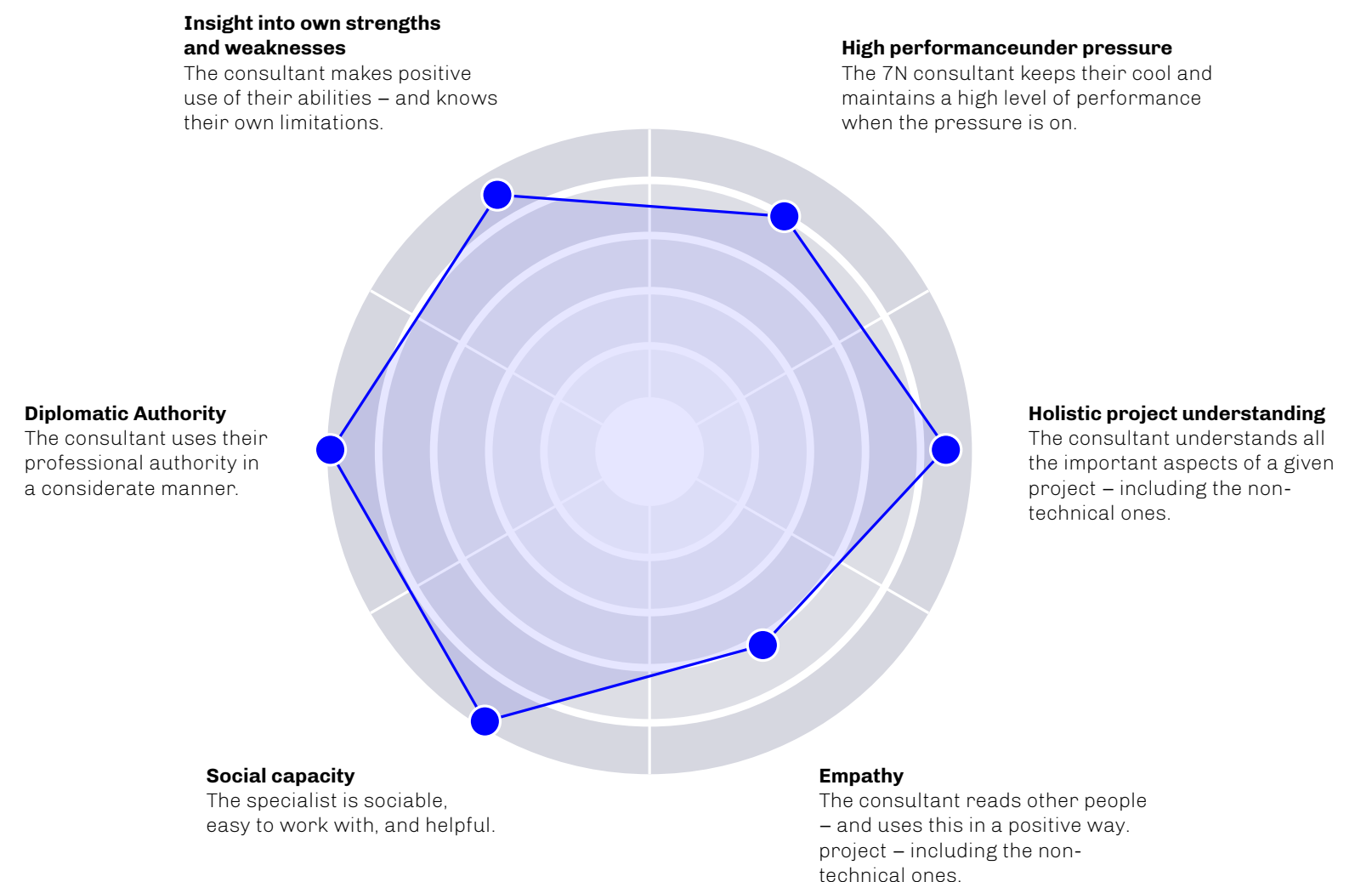
The Secret Code

Technical capabilities are important, but the secret to a truly first-class IT professional lies in their personal and social skills.

We have developed a proprietary evaluation framework called The Secret Code to assist us in staffing and building winning teams for some of the world's most influential private and public organizations.

The Secret Code consists of these six skills we have identified in each of the top 3% IT professionals. Of course, our specialists are also extremely skilled in their IT specialties – that's a requirement for being a 7N consultant.

Insight into own strengths and weaknesses
The consultant makes positive use of their abilities – and knows their own limitations.

High performanceunder pressure
The 7N consultant keeps their cool and maintains a high level of performance when the pressure is on.

Diplomatic Authority
The consultant uses their professional authority in a considerate manner.

Holistic project understanding
The consultant understands all the important aspects of a given project – including the non-technical ones.

Social capacity
The specialist is sociable, easy to work with, and helpful.

Empathy
The consultant reads other people – and uses this in a positive way. project – including the non-technical ones.

What is performance made of?

Finding and serving the top 3% of IT professionals

We work hard every day to match the professional and social skills of the very best IT consultants to the specific needs of our clients.

We do not have endless lists of loose acquaintances, but a global network of people we know and are proud of. Building relationships like these takes time, but we believe that is what it takes to make the perfect match.

For us, that means pairing the consultant with the projects that fit their technical skills, interests, ambitions, and life outside of work. We believe that correct project placement brings better motivation and a higher success rate – and ultimately, ensures high performance and a visible contribution to our clients and their critical IT projects.

We ensure the best possible environment for our consultants to develop their personal and professional skills. Every consultant is allocated a mentoring agent who cares for the consultant's aspirations and who has a deep understating of both skills and professional goals. We facilitate a community of like-minded specialists, and we make sure to offer the most interesting and relevant education for our consultants to stay at the forefront of their specific field of expertise.

At 7N, we have built a professional community of extraordinary people. A community dedicated to achieving professional and personal development. A place where the best gets to play with the best.

Explore Performance

We believe in the high-performing IT team. It's a commitment to the task of putting the *right* people together. That's why our culture, business, and delivery start and ends with a passion for unleashing high-performance.

IT CONSULTING
Driven by High Performance